

Protonledger Technologies LLP

Empowering Business. Automating Processes.
Delivering Excellence.

OUR AREA OF OPERATION



ERP SOLUTIONS

End-to-end ERP implementation, support and customization



BUSINESS PROCESS AUTOMATION

Streamlining workflows and automating business processes for efficiency



CLOUD SERVICES

Cloud implementation, migration and managed services



DATA & ANALYTICS

Data integration, analytics and reporting for better decisions



SKILL ENHANCEMENT PROGRAMM

Programs designed to enhance skills and boost professional growth



CORPORATE TRAINING IN ERP AND ANALYTICS

Comprehensive training in ERP and analytics for organizations



Reliable Solutions



Customer Focused



Continuous Innovation



Quality & Integrity



Long-Term Partnership



protonledger.com



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Never Outdate. Always Ahead.

SAP Business One

FACULTY TRAINING PROGRAM

Industry-Oriented ERP Upskilling

for Faculties & Trainers

An exclusive ERP training program designed for faculties, trainers, and academic professionals to master SAP Business One and drive digital transformation in education.

- Streamline Processes
- Improve Efficiency
- Data-Driven Decisions
- Business Growth



WHO SHOULD ATTEND?



Accounting Institutions



Commerce & Management Colleges



Logistics & Supply Chain Institutes



ERP Training Centers



Empower Educators. Transform Learners.
Build Industry-Ready Professionals.

SAP BUSINESS ONE – COURSE MODULES

1 Introduction to SAP Business One

- Overview of ERP and SAP Business One
- Understanding the SAP interface
- Navigation and customization
- Basic terminology and concepts

2 Setup and Configuration

- Initial setup and configuration
- Company data and user setup
- Location and warehouse setup
- Document numbering
- Setting up business partners

3 Master Data Setup

- Business partner master data
- Item master data
- Item group creation
- Master data property configuration

4 Financials & Banking

- Chart of accounts
- Bank & house banks configuration
- Journal entries / Incoming & Outgoing Payments
- Cost centre concept
- Financial reports
- Accounts Determination overview
- TDS
- Goods and Service Tax
- Vat

5 Purchasing & Supplier Management

- Purchase order processing
- Supplier management
- Goods receipt and inventory updates
- Invoice and payment processing
- Purchasing reports and analysis

6 Sales & Customer Management

- Sales order processing
- Quotation and order management
- Delivery and invoicing
- Sales reports and analysis
- Use cases

7 Inventory Management

- Inventory transfer between locations and adjustments
- Goods issue and receipt
- Serial and batch transaction
- Inventory reports
- Price list

8 Production & Manufacturing

- Bill of Materials (BOM)
- Production orders
- Production stages
- Production reporting and analysis

ADDITIONAL MODULE



SAP Business One + SQL Reporting

- SAP Business One Reporting & Analytics
- Query Generator & Customized Reports
- Dashboard Reporting & KPI Analysis
- Financial, Sales, Inventory & Purchase Reports



VALUE ADDITIONS



Expert Faculty Training

Learn from industry professionals with real-world experience.



Industry-Ready Syllabus

Curriculum aligned with industry needs and best practices.



Placement & Internships

Access to placement support and internship opportunities.



Students Orientation Session

Guidance and orientation for a successful learning journey.



Lifetime ERP Environment Setup

Lifetime ERP Environment Setup without any recurring cost.



Mentorship by 16+ Years Experienced ERP Consultant



Community Support for Students through whatsapp

Get quick help, share queries, and learn together in our WhatsApp group.

UPGRADE YOUR TEACHING WITH INDUSTRY-READY ERP SKILLS

Empower Your Classroom.
Inspire Future Leaders.



SAP Business One vs SAP S/4HANA

⇒ **Key Differences Every ERP Professional Should Know** ⇐



Aspect	SAP Business One	SAP S/4HANA
Target Companies	SMEs	Large Enterprises
Database	SAP HANA / MS SQL	SAP HANA Only
Implementation Time	2 - 6 Months	6 - 18 Months
Complexity	Simple & User Friendly	Highly Complex
Customization	Add-Ons & SDK	ABAP & Fiori
Deployment	On-Premise / Cloud	Cloud / On-Premise
Cost	Lower Cost	Higher Investment
Users	10 - 500 Users	1000s of Users

Best for Small & Medium Businesses



Ideal for Large Enterprises



Few Clients From Kerala

Trusted by Industry Leaders



1. RETAIL & ELECTRONICS



2. AUTOMOTIVE & MOTORS



3. HEALTHCARE & MEDICAL



4. HOME, FURNITURE & LIFESTYLE



5. FMCG, FOOD & AGRI



6. MANUFACTURING, INDUSTRIAL & ENGINEERING



7. PACKAGING & CONSUMER PRODUCTS



8. FOOTWEAR & LEATHER



9. INFRASTRUCTURE, CONSTRUCTION & BUILDING MATERIALS



QUALITY FIRST

Committed to excellence in everything we do.



STRONG PARTNERSHIPS

Building lasting relationships based on trust.



CUSTOMER FOCUSED

Understanding needs, delivering satisfaction.



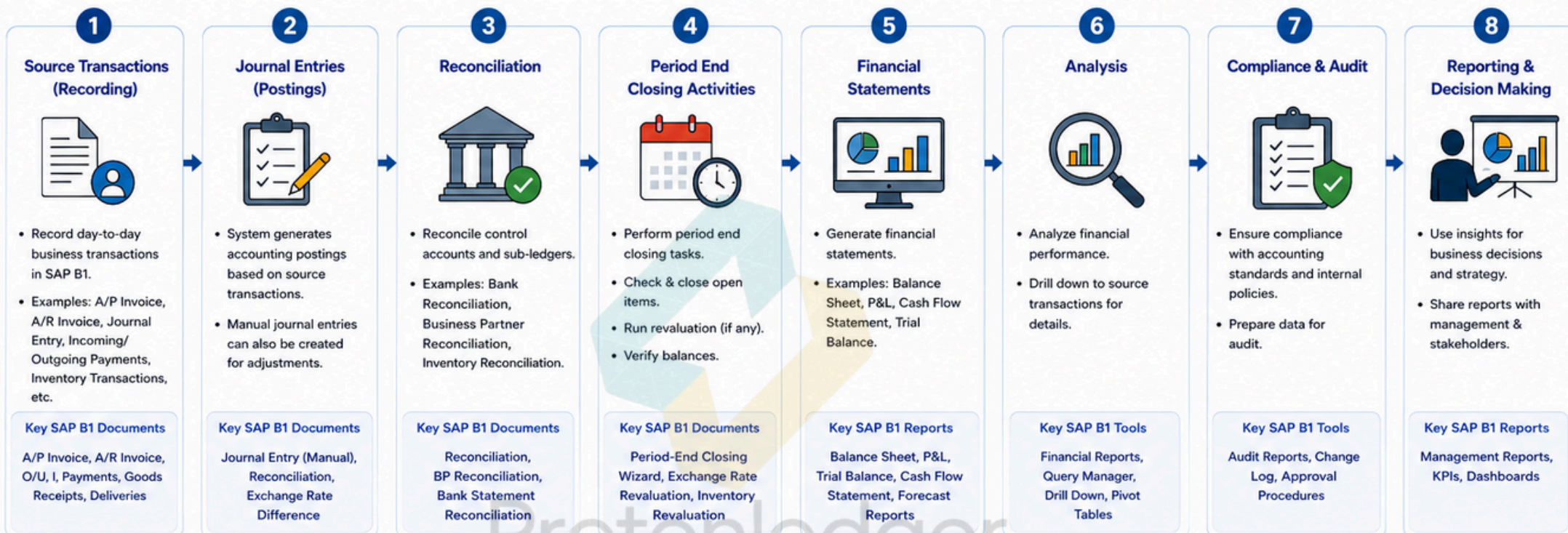
GROWTH DRIVEN

Continuously innovating for a better tomorrow.

R to R Process in SAP Business One

Record to Report – End to End Process Flow

 R to R (Record to Report) covers all financial activities from recording business transactions to reporting financial results.



Key Accounts Impacted



Assets

Cash, Bank, Inventory, Fixed Assets, etc.



Liabilities

Accounts Payable, Loans, Taxes Payable, etc.



Equity

Capital, Reserves, Retained Earnings, etc.



Revenue

Sales, Other Income



Expenses

Cost of Goods Sold, Operating Expenses, Finance Costs, etc.

R to R Process Flow (Summary)



Benefits

-  Accurate & reliable financial records
-  Timely financial reporting
-  Better visibility for decision making
-  Compliance & audit readiness
-  Improved efficiency & control



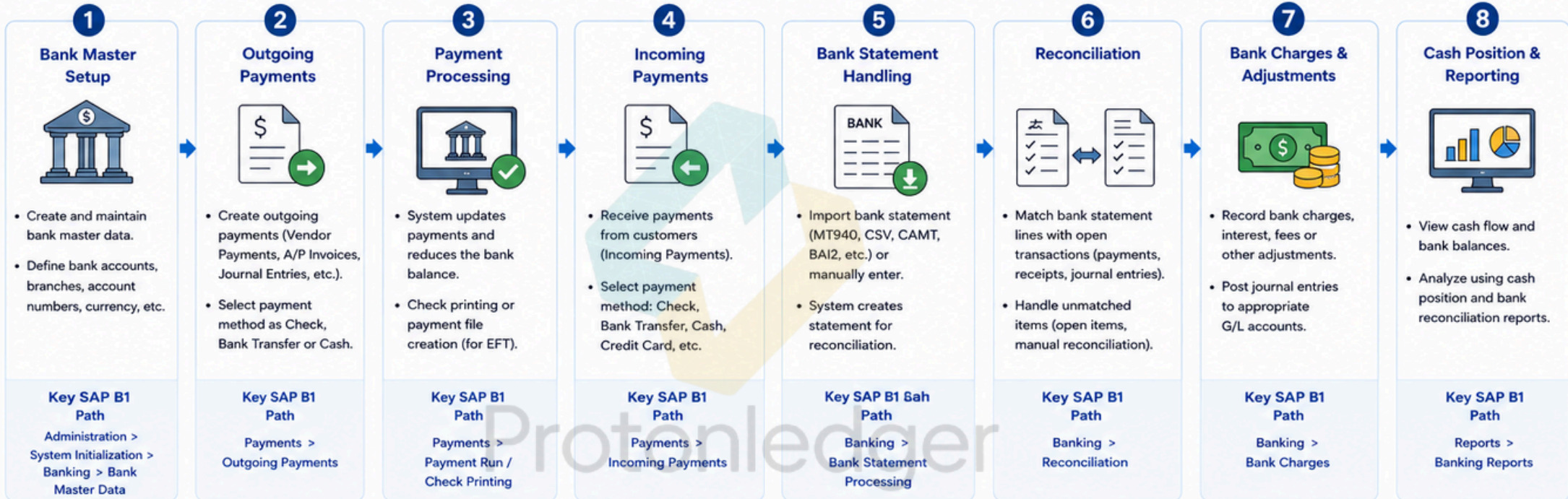
SAP Business One provides an integrated R to R process to ensure accurate financial reporting and better business insights.

Banking Process in SAP Business One

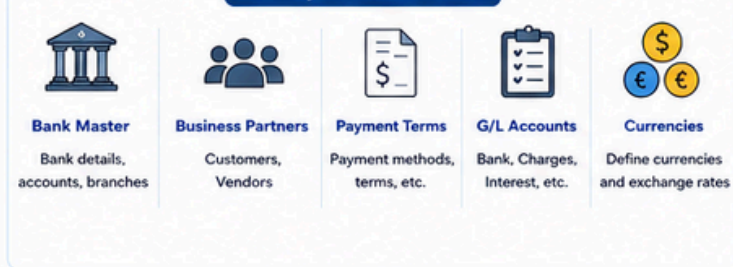
End-to-End Banking Operations and Reconciliation



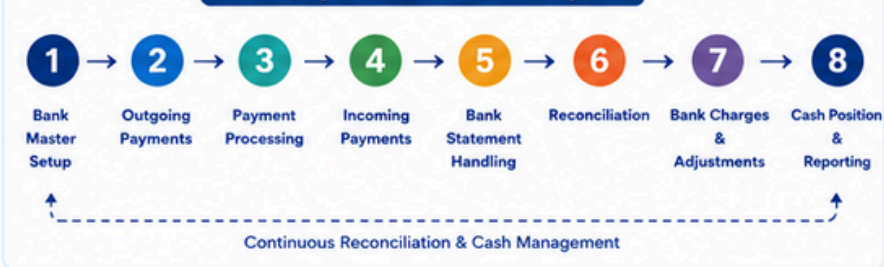
The Banking Process in SAP Business One helps you manage all bank-related activities including payments, receipts, bank statements, reconciliation and cash position – ensuring accurate and timely cash management.



Key Master Data



Banking Process Flow (Summary)



Key Banking Reports

- Bank Reconciliation Report
- Cash Flow Report
- Cash Position Report
- Bank Statement Report
- Aged Payable / Receivable
- Check Register / Payment Report

Benefits



Accurate Bank Reconciliation



Real-time Cash Visibility



Reduced Errors & Fraud



Better Cash Flow Management



Improved Efficiency & Productivity



Compliance & Audit Readiness



SAP Business One integrates banking activities with accounting in real-time for accurate cash control, reconciliation and decision making.

The Complete Procure to Pay (P2P) Process

From Need to Payment, End-to-End

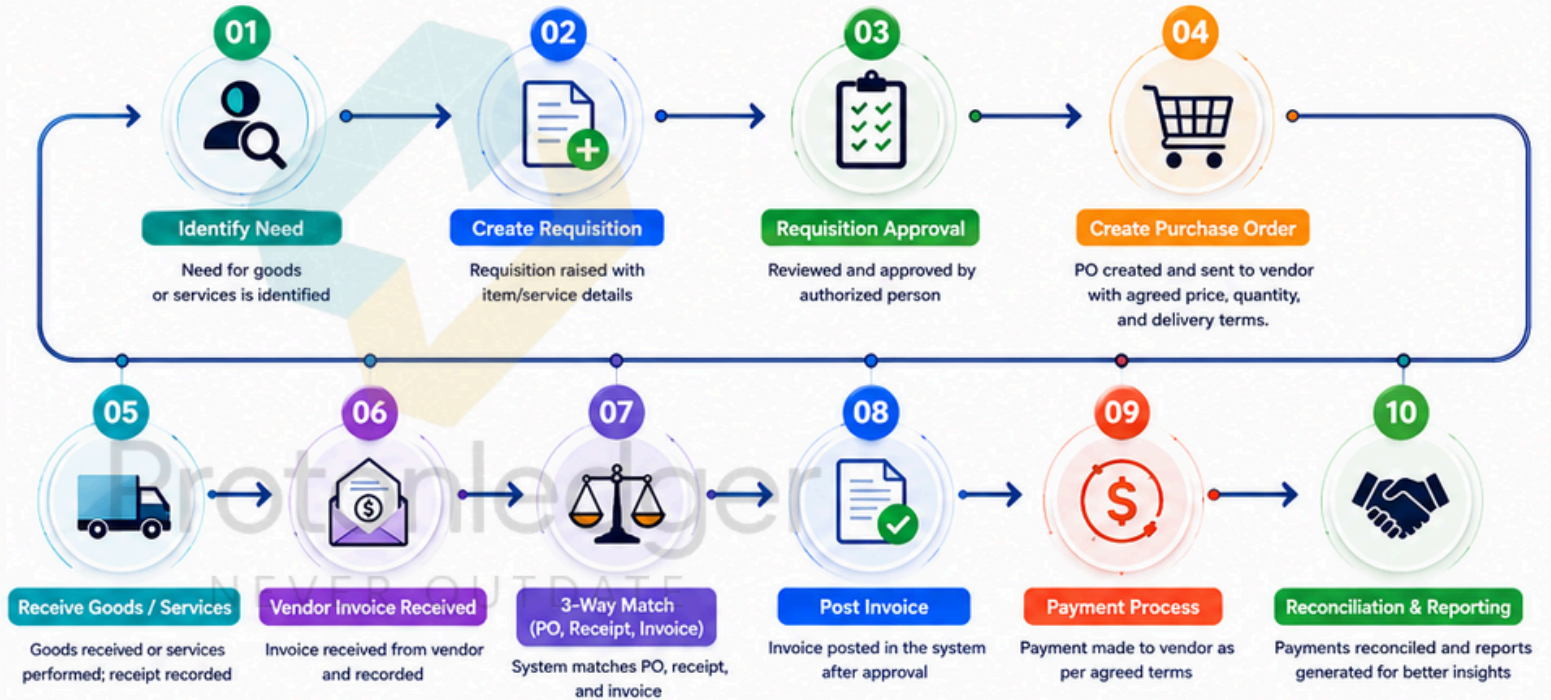
A streamlined Procure-to-Pay process ensures the right goods and services are procured, received, validated, and paid for—accurately and on time.



P2P STEPS AT A GLANCE

- 01 Identify Need**
A need for goods or services is identified by a department.
- 02 Create Requisition**
A purchase requisition is raised with details of item/service, quantity, and justification.
- 03 Requisition Approval**
The requisition is reviewed and approved by the authorized person.
- 04 Create Purchase Order**
A Purchase Order (PO) is created and sent to the vendor with agreed price, quantity, and delivery terms.
- 05 Receive Goods / Services**
Goods are received or services are performed as per the PO. Receipt is recorded in the system.
- 06 Vendor Invoice Received**
Vendor sends the invoice. Invoice is recorded in the system for validation.
- 07 3-Way Match**
System matches PO, Receipt, and Invoice to ensure accuracy in quantity, price, and terms.
- 08 Post Invoice**
Once matched and approved, the invoice is posted in the system.
- 09 Payment Process**
Approved invoices are scheduled and payment is made to the vendor as per terms.
- 10 Reconciliation & Reporting**
Payments are reconciled and reports generated for better insights, compliance, and vendor performance.

THE COMPLETE PROCURE-TO-PAY PROCESS



KEY TAKEAWAYS

- Ensures accurate purchasing and payments
- Improves cash flow and cost control
- Reduces errors and fraud with 3-way match
- Provides real-time visibility and reporting
- Strengthens vendor relationships



Efficient processes. Happy vendors. Stronger business.

#ProcureToPay

#P2P

#ERP

#BusinessCentral

#Finance

#Automation

#OperationalExcellence

O2C PROCESS EXPLAINED IN SAP

ORDER TO CASH – Complete Business Process Flow



WHAT IS O2C?

O2C (Order to Cash) is the end-to-end business process where a company receives a customer order, delivers the goods/services, generates invoice and receives payment.

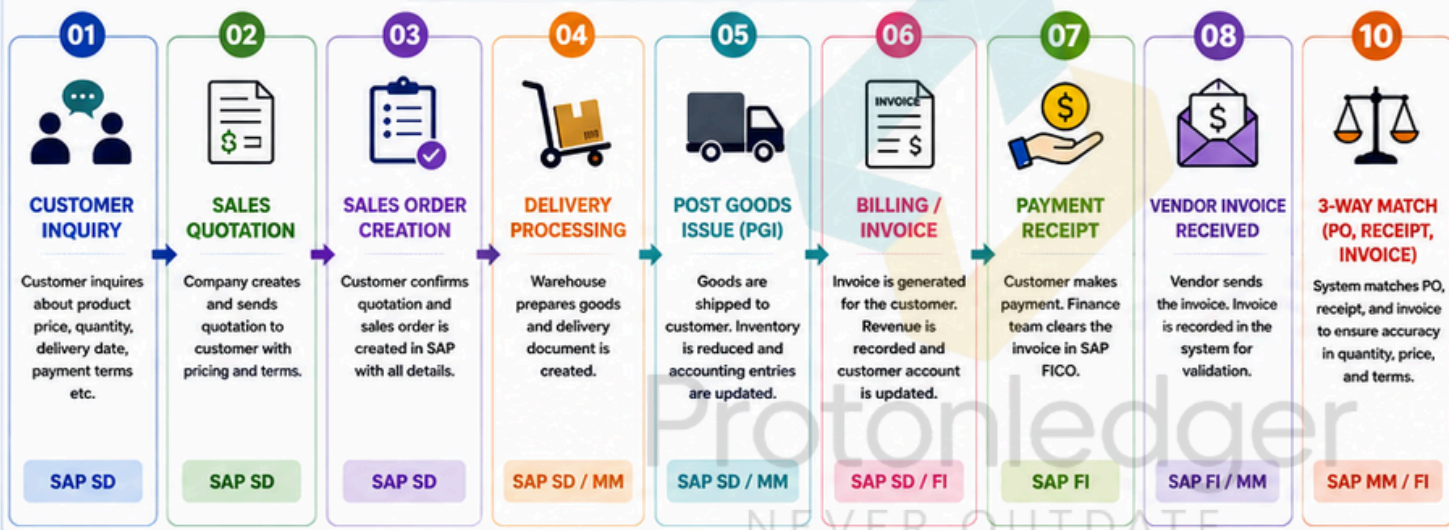
O2C IN SIMPLE WORDS



O2C AT A GLANCE

- End-to-end business process
- Integrates multiple departments
- Improves cash flow & efficiency
- Enhances customer satisfaction

O2C PROCESS FLOW – STEP BY STEP



SAP MODULES INVOLVED

- SD** SAP SD: Sales activities (Inquiry, Quotation, Sales Order, Delivery, Billing)
- MM** SAP MM: Inventory management and material movement
- FI** SAP FI: Accounting entries, A/R, Invoice clearing and Payment
- PP** SAP PP: Production planning and manufacturing support (if required)

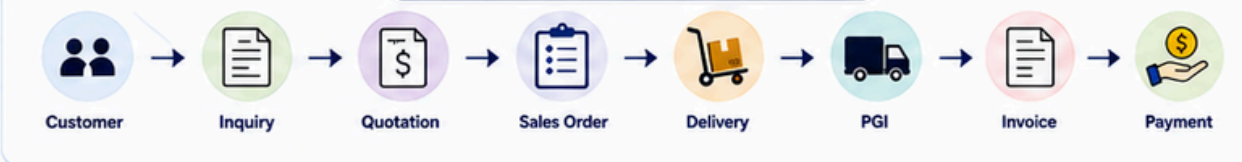
KEY BENEFITS OF O2C

- Manages complete sales cycle efficiently
- Improves customer satisfaction
- Ensures accurate billing and payment tracking
- Reduces delays and errors
- Better cash flow management
- Very important for SAP SD & SAP FICO consultants

REAL TIME EXAMPLE

- A customer orders 50 laptops.
 - Sales Order is created in SAP.
 - Laptops are delivered to customer.
 - Invoice is generated.
 - Customer makes payment.
 - Finance team clears the invoice.
- O2C PROCESS COMPLETED**

O2C PROCESS FLOW DIAGRAM



EXAMPLE: REAL-TIME FLOW (JVM STYLE)



KEY TAKEAWAYS

- Ensures accurate purchasing and payments
- Improves cash flow and cost control
- Reduces errors and fraud with 3-way match
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Efficient processes. Happy vendors. Stronger business.

#ProcureToPay

#P2P

#ERP

#BusinessCentral

#Finance

#Automation

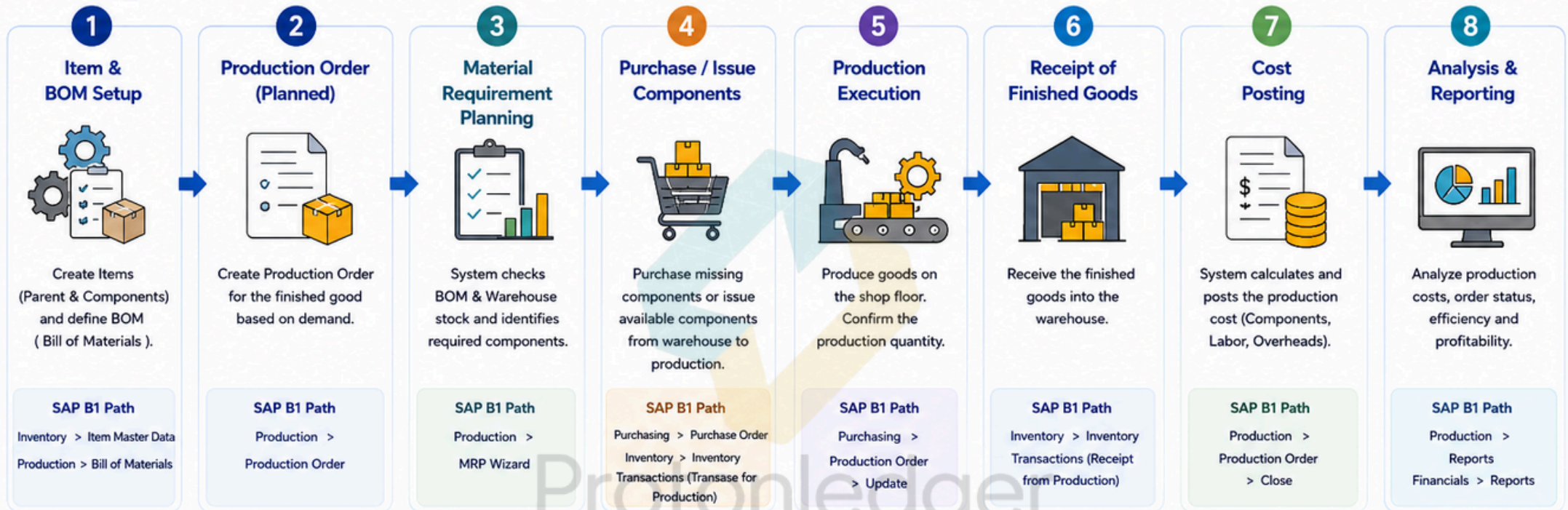
#OperationalExcellence

SAP Business One Production Process

— End-to-End Manufacturing Process in SAP B1 —



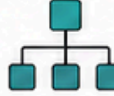
SAP Business One integrates end-to-end production – from planning to execution and analysis – for better control, accuracy and efficiency.



Key Master Data



Item Master Data
All items (FG, RM, Semi-FG, Components)



Bill of Materials (BOM)
Define components and quantities for FG



Resources
Work Centers, Machines, Labor, Tools



Routings
Define operations and work sequence



Warehouses
Raw Material, WIP, Finished Goods

Process Flow Summary

- 1 Setup Items & BOM
- 2 Create Production Order
- 3 Plan & Check Material Requirements
- 4 Procure / Issue Components
- 5 Execute Production
- 6 Receive Finished Goods
- 7 Post Production Costs
- 8 Analyze & Improve



 SAP Business One integrates end-to-end production – from planning to execution and analysis – for better control, accuracy and efficiency.

odoo

All your business. One platform.
Open Source. Smart. Simple. Scalable.

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NEVER OUTDATE



Accounting



Knowledge



Sign



CRM



Studio



Subscriptions



Point of Sale



Discuss



Documents



Project



Timesheets



AI



Planning



Field Service



eCommerce



Website



Email Marketing



Purchase



Inventory



Helpdesk



Sales



HR



Dashboard

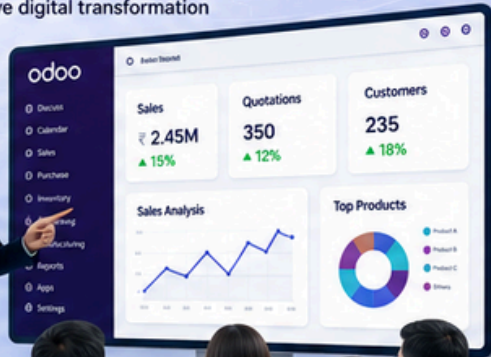


Manufacturing

ODOO ERP FACULTY TRAINING PROGRAM

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for Faculties & Trainers**

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- Commerce & Management Colleges
- Logistics & Supply Chain Institutes
- ERP Training Centers

**Empower Educators. Transform Learners.
Build Industry-Ready Professionals.**

ODOO ERP – COURSE MODULES

1



CRM MANAGEMENT

- Lead & Opportunity Management
- Sales Pipeline
- Activity Tracking
- Integration with Other Odoo Modules

2



SALES MANAGEMENT

- Quotation Management
- Sales Orders
- Product Management
- Integration with Other Odoo Modules
- Multi-Currency

3



PURCHASE MANAGEMENT

- Supplier Management
- Purchase Orders
- Supplier Quotation Requests

4



INVENTORY MANAGEMENT

- Stock Management
- Multi-Warehouse
- Stock Movements
- Product Variants
- Batch and Serial Number Tracking
- Landed Cost

5



MANUFACTURING MANAGEMENT

- Bill of Materials (BOM)
- Manufacturing Orders
- Stages

6



ACCOUNTING & FINANCE

- Journal
- Multi-Currency
- Bank Reconciliation
- General Ledger
- Financial Reporting
- Tax Management

7



INVOICING

- Accounts Receivable
- Accounts Payable
- Supplier Billing
- Credit Note
- Refund

PROGRAM HIGHLIGHTS



Real-Time Business Scenarios

Learn through real business examples and practical cases.



Hands-On ERP Practice

Gain hands-on experience in a live Odoo ERP environment.



Industry-Focused Training

Curriculum designed as per industry requirements.



ERP Reporting & Analytics

Generate insightful reports and analyze business performance.



Faculty Skill Enhancement

Upgrade your skills and stay ahead in the digital transformation journey.



Business Process Automation

Learn automation techniques to improve efficiency and accuracy.

VALUE ADDITIONS



Expert Faculty
Training



Industry-Ready
Syllabus



Placement &
Internships



Students Orientation
Session

UPGRADE YOUR TEACHING WITH INDUSTRY-READY ERP SKILLS

Empower Your Classroom.
Inspire Future Leaders.



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who grow their business with Odoo

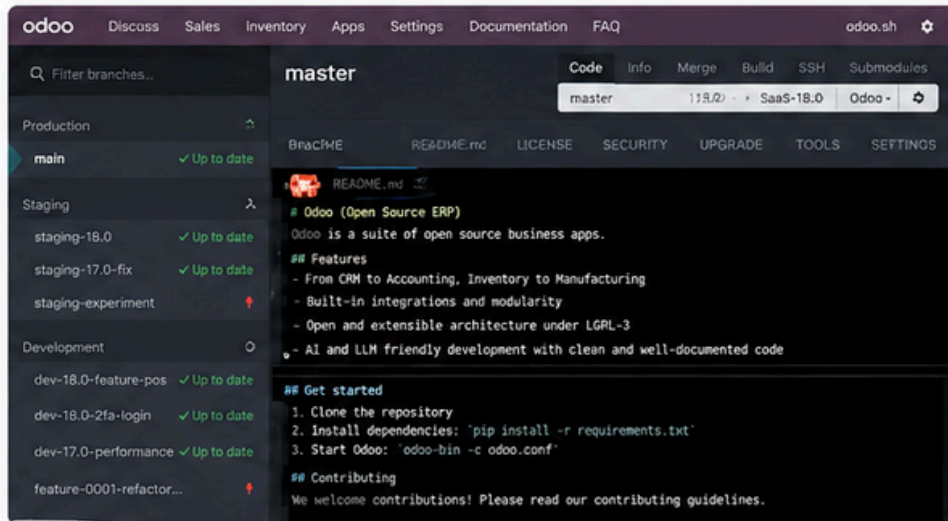
Protonledger
NEVER OUTDATE

happy



Open Source + AI = ❤️

We use [Odoo.sh](#) to develop or vibe-code tailored modules.
As we are open source, LLMs are already trained on our source code.



40k+ community apps

Thanks to its open source development model, Odoo became the world's largest business apps store. Imagine getting an app for every business need.



[Browse Community Apps](#)

40,000+ Apps and growing

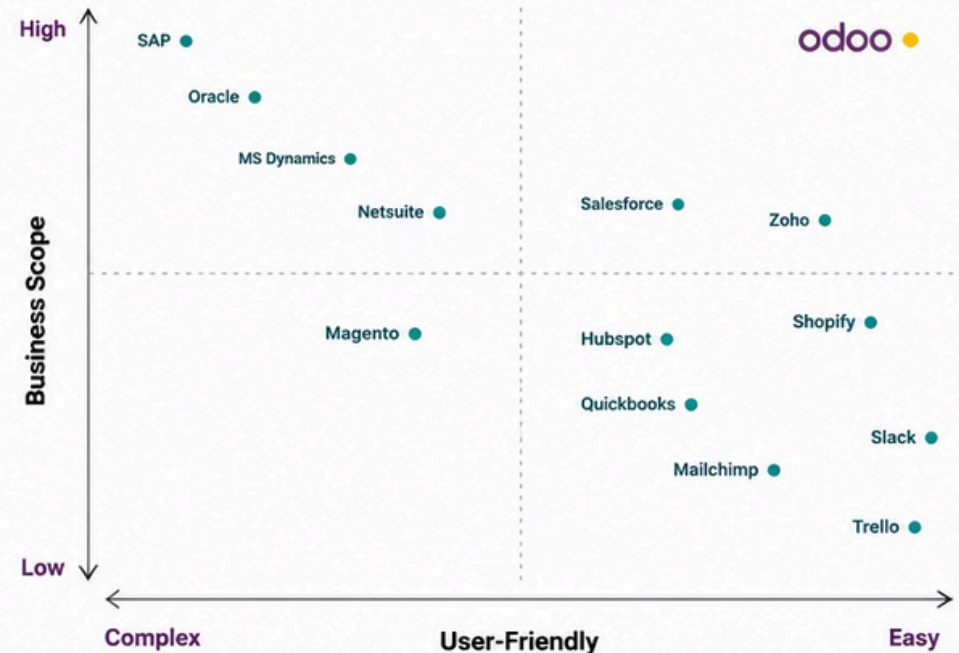
Fair pricing

No usage-based pricing, no feature upselling, no long term contracts, no hosting limits, no surprises... just a single price per user - all inclusive.

[View Pricing](#)



A unique value proposition



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